

# CLEMSON<sup>®</sup>

College of BUSINESS AND  
BEHAVIORAL SCIENCE

## 2010-2011 RESEARCH REPORT

### SPONSORED RESEARCH EXPENDITURES

#### Department of Economics

1. **Sauer, R.** Applied International Monetary Economics. US Department of Education. \$48,000. 2010-2011.
2. Thompson, M., J. Kingree, and **T. Mroz.** Epidemiology of Sexual Violence: A Trajectory Based Approach. National Institutes of Health/DHHS. \$438,455. 2010-2011.
3. **Warren, P.** The Effects of Limited Contracting Capacity on Contracting Outcomes. Naval Postgraduate School Acquisition Research Program. \$99,013. 2010-2011.

#### Department of Management

4. Taaffe, K. and **L. Fredendall.** From Simulation to Operation: Engineering Management Interventions for Perioperative Services. Health Sciences South Carolina. \$150,000. 2010-2011.
5. **McKnew, M.** and S. Jones. The Consortium for Small and Medium-Size Enterprises and Entrepreneurship Education (SMEEE). US Department of Education. \$45,000. 2010-2011.

#### Department of Psychology

6. **Britt, T.W.** and **C. Pury.** Combat Stress Intervention Program. Washington & Jefferson College. \$125,000. 2010-2011.
7. **Brooks, J.** and P. Venhovens. Use of driving simulators as a clinical tool in rehabilitation settings. Fullerton Foundation. \$300,000. 2010-2011.
8. **Brooks, J.** Applied research agreement with Palmetto Health. Palmetto Health. \$37,488. 2010-2011.
9. **Brooks, J.,** J. Desjardins, and P. Venhovens. Pedal Application Errors. University of North Carolina. \$268,008. 2010-2011.
10. **Brooks, J.** and J. Desjardins. Power Tools for BioEngineering & Human Factors Design Lab. Various Private Sponsors. \$709. 2010-2011.
11. **Brooks, J.** Power Tools Aging Driving Innovation Center Research. Various Private Sponsors. \$1,160. 2010-2011.
12. **Gugerty, L.** A novel detection and warning system to mitigate dilemma zone (DZ) issues. Intelligent Automation, Inc. \$84,614. 2010-2011.
13. **Merritt, P.S.** Examining the effects of physical fitness and acute exercise on cognitive functioning: Implications for workplace safety initiatives. University of South Florida. \$10,200. 2010-2011.
14. **Muth, E.R.** and A. Hoover. Designing better virtual environments for training. US Navy. \$210,325. 2010-2011.

15. Ogle, J., **J. Brooks**, and W. Sarasua. Safety and Operational Effects of Lane Widths. SC Department of Transportation. \$267,308. 2010-2011.
16. **Sinclair, R.R.** Using student characteristics to forecast academic retention and performance: A proof of concept study of the Umatch system. Umatch, Inc. \$21,726. 2010-2011.
17. **Tyrell, R.** 2011 Dwight D. Eisenhower Fellowship Award (Ashley Stafford). Department of Transportation. \$5,000. 2010-2011.
18. Venhovens, P. and **J. Brooks**. Power Tools for CU-ICAR and Aging Driving Innovation Center Research. Various Private Sponsors. \$5,180. 2010-2011.

#### **Department of Sociology and Anthropology**

19. Drew, S., **C. Mobley**, and J. Sharp. A Longitudinal Study of the SC Personal Pathways to Success Initiative. University of Louisville. \$293,568. 2010-2011.
20. **Granberg, E.** Risk, Resilience, and Disorder: African Americans Transitioning to Adulthood. University of Georgia. \$12,887. 2010-2011.
21. **Mobley, C.** Characterizing and Modeling the Experience of Transfer Students in Engineering. Purdue University. \$86,376. 2010-2011.
22. **Vogel, M.** The Changing Face of Andean Urbanism: Sociopolitical Change at El Purgatorio, Casma Valley, Peru. National Science Foundation. \$4,000. 2010-2011.
23. **Vogel, M.** Purchase of Portable X-Ray Fluorescence Machine for Project El Purgatorio. Various Private Sponsors (247). \$10,000. 2010-2011.

#### **Department of Management and Department of Marketing**

24. **McKnew, M.** and **J. Mittelstaedt.** Transatlantic Double Degree in International Business (TADIB). US Department of Education. \$104,000. 2010-2011.

#### **Department of Marketing and Department of Psychology**

25. **Britt, T.W., C. Pury, M. Raymond,** and **H. Zinzow,** Facilitating Soldier Receipt of Needed Mental Health Treatment. Department of Defense. \$1,500,000. 2010-2011.

### **REFEREED JOURNAL PUBLICATIONS**

#### **School of Accountancy and Finance**

1. **Alexander, J.** Berkshire Hathaway versus the S&P 500, 1990-2009. *Financial Services Review*. Forthcoming.
2. **Dalton, D. W.** and M. Ortegren. Gender Differences in Ethics Research: The Importance of Controlling for the Social Desirability Response Bias. *Journal of Business Ethics*. Forthcoming.
3. **Hollingsworth, C.W.** and M. Hoag. An Intertemporal Analysis of Audit Fees and Section 404 Material Weaknesses. *Auditing: A Journal of Practice & Theory*. Forthcoming.
4. **Hollingsworth, C.W.** and C. Li. Investors' Perceptions of Auditors' Economic Dependence on the Client - Post-SOX Evidence. *Journal of Accounting, Auditing & Finance*. Forthcoming.
5. **Hollingsworth, C.W.,** B. Carver, and J. Stanley. Recent Auditor Downgrade Activity and Changes in Clients' Financial Reporting Quality. *Auditing: A Journal of Practice and Theory*. Forthcoming.
6. **Hollingsworth, C.W.,** J.V. Carcello, and S. Mastroliia. The Effect of PCAOB Inspections on Big 4 Audit Quality. *Research in Accounting Regulation*. Forthcoming.
7. **Kennedy, F.A.,** and R. A. Lawson. Managing outsourcing decisions. *Cost Management* , 15-22, 2011.

8. **Morgan, A.**, A. Poulsen, **J. Wolf**, and T. Yang. Mutual funds as monitors: Evidence from mutual fund voting, *Journal of Corporate Finance*, vol. 17(4), pages 914-928, September, 2011.
9. **Spivey, M.F.**, D. Dahl, and D. Evansoff. CRA Enforcement and Mortgage Lending By Banks. *The Journal of Money, Credit and Banking* 42(7), 1351-1372, 2010.
10. **Spivey, M.F.**, D. Dahl, and R. Shrieves. Capital Market Regimes and Bank Structure in Europe, *Journal of Money, Credit and Banking* 42(6), 1073-1092, 2010.
11. **Springer, T.M.**, R. Brastow and B. Waller. Efficiency and Incentives in Residential Brokerage. *Journal of Real Estate Finance and Economics*. Forthcoming.
12. **Wiley, J.A.** and D. Walker. Casino Revenues and Retail Property Values: The Detroit Case. *Journal of Real Estate Finance and Economics* 42(1), 99-114, 2011.
13. **Wiley, J.A.**, K. Johnson and J. Benefield. Green Design and the Market for Commercial Office Space. *Journal of Real Estate Finance and Economics* 41(2), 228-243, 2010.
14. **Wiley, J.A.**, J. Benefield and L. Zumpano. The Limited-Service Brokerage Decision: Theory and Evidence. *Journal of Real Estate Finance and Economics*. Forthcoming.
15. **Wiley, J.A.**, **B. Cline**, X. Fu and **T. Tang**. Valuation Effects for Asset Sales. *Journal of Financial Services Research*. Forthcoming.

#### **Department of Economics**

16. **Bodenhorn, H.** Height, Weight, and Body-Mass Index Values of Mid-Nineteenth Century New York Legislative Officers. *Economics & Human Biology* 8(2), 291-293, 2010.
17. **Bodenhorn, H.** Manumission in Nineteenth-Century Virginia. *Cliometrica* 5(2), 145-164, 2011.
18. **Cvrcek, T.** U.S. Marital Disruption and Its Economic and Social Correlates, 1860–1948. *Journal of Family History* 36(2), 142-158, 2011.
19. **Hanssen, F.A.** Vertical Integration during the Hollywood Studio Era. *Journal of Law and Economics* 53, 519-543, 2010.
20. **Hanssen, F.A.** and R. Fleck. Repeated Adjustment of Delegated Powers and the History of Eminent Domain. *International Review of Law and Economics* 30, 99-112, 2010.
21. **Hanssen, F.A.** Monopsony Abuse or Efficient Purchasing? Quality Measurement in the Tobacco Leaf Market. *Journal of Competition Law and Economics* 6, 443-456, 2010.
22. **Hanssen, F.A.** and R. Fleck. Judicial Review as a Constraint on Tyranny of the Majority. *Journal of Law, Economics, and Organization*. Forthcoming.
23. **Kirby, C.** and J. Fleming. Long memory in volatility and trading volume. *Journal of Banking & Finance* 35(7), 1714-1726, 2011.
24. **Kirby, C.** and B. Ostidek. It's all in the timing: Simple active portfolio strategies that outperform naive diversification. *Journal of Financial and Quantitative Analysis*. Forthcoming.
25. **Kirby, C.** and A. Cordis. Regime-switching factor models in which the number of factors defines the regime. *Economics Letters* 112(2), 198-201, 2011.
26. **Maloney, M.**, F. Limehouse, and K. Rotthoff. Weekend and Weekday Differential Pricing: Evidence from the Golf Industry. *Review of Industrial Organization*. Forthcoming.
27. **Mityakov, S.** Special Interests and Financial Liberalization: The Case of Mexico. *Economics & Politics* 23(1), 1-35, 2011.
28. **Mroz, T.A.**, L. Jahns, L. Adair, and B. Popkin. The declining prevalence of overweight among Russian children: Income, diet, and physical activity behavior changes. *Economics and Human Biology*. Forthcoming.
29. **Mroz, T.A.**, A.J. Trujillo, C. Piras, N.T. Tran, and G. Angeles. Caregiving and the Elderly's Health in Mexico. *International Journal of Health Services*. Forthcoming.
30. **Mroz, T.A.** A Simple, Flexible Estimator for Count and Other Ordered Discrete Data. *Journal of Applied Econometrics*. Forthcoming.

31. **Mroz, T.A.** A.J. Trujillo, C. Piras, J.A. Vernon, and G. Angeles. Determinants of Gender Differences in Health among the Elderly In Latin America. *World Health and Population* 11(3), 24-43, 2010.
32. **Thomas, C.** The Price Effects of Using Firewalls as an Antitrust Remedy. *Review of Industrial Organization* 38(2), 209-222, 2010.
33. **Tollison, R.D.**, B. Coffey, and P. McLaughlin. Regulators and Redskins. *Public Choice*, 2011.
34. **Tollison, R.D.** and D. Lee. Rent Seeking and Inefficiencies Resulting from Pecuniary Externalities, *Kyklos*.
35. **Tollison, R.D.** and O. Vasilescu. The DH Rule and the Distribution of Pitching Talent across Leagues. *Journal of Sports Economics*. 2011.
36. **Tollison, R.D.** and D. Lee. The welfare costs of monopoly are larger than you think. *Managerial and Decision Economics* 32(2), 85-89, 2011.
37. **Tollison, R.D.** and B. Goff. Spatial aspects of ticket scalping. *Managerial and Decision Economics* 32(2), 135–139, 2011.
38. **Tsui, K.** More Oil, Less Democracy: Evidence from Worldwide Crude Oil Discoveries. *Economic Journal* 121(551), 89-115, 2011.
39. **Tsui, K.** Resource Curse, Political Entry, and Deadweight Costs. *Economics and Politics* 22(3), 471-497, 2010.
40. **Warren, P.** Allies and Adversaries: The Roles of Appointees in Administrative Policymaking in a Separation of Powers System. *Journal of Law, Economics, and Organization*. Forthcoming.
41. **Warren, P.** Third Party Auditors and Electoral Accountability. *Journal of Public Economics*. Forthcoming.
42. **Wilson, P.** and D.C. Wheelock. Are Credit Unions Too Small? *Review of Economics and Statistics*. Forthcoming.
43. **Wilson, P.** and D.C. Wheelock. Do Large Banks have Lower Costs? New Estimates of Returns to Scale for U.S. Banks, *Journal of Money, Credit, and Banking*. Forthcoming.
44. **Wilson, P.** and L. Simar. Two-Stage DEA: Caveat Emptor. *Journal of Productivity Analysis*. Forthcoming.
45. **Wilson, P.** and L. Simar. Inference by the m out of n Bootstrap in Nonparametric Frontier Models. *Journal of Productivity Analysis* 36, 33-53, 2011.
46. **Wilson, P.**, R.L. Mutter, M.D. Rosko, and W.H. Greene. Translating Frontiers into Practice: Taking the Next Steps towards Improving Hospital Efficiency. *Medical Care Research and Review* 68, 3S-19S, 2011.
47. **Wilson, P.**, A. Kneip, and L. Simar. A Computationally Efficient, Consistent Bootstrap for Inference with Nonparametric DEA Estimators. *Computational Economics*. Forthcoming.
48. **Wilson, P.** and L. Simar. Inferences from Cross-Sectional, Stochastic Frontier Models. *Econometric Reviews* 29, 62-98, 2010.

#### **Department of Graphic Communications**

49. Chen, L. and **L. O'Hara**. 2011. Near Neutral Calibration Process for Flexographic Printing, TAGA *Journal of Graphic Technology* 5(1), 2011.

#### **Department of Management**

48. R. Ayyagari, **Grover, V.**, and **R. Purvis**. Technostress: Technological Antecedents and Implications. *MIS Quarterly*. Forthcoming.
49. Bhatt, G., A. Emdad, **Grover, V.**, and N. Roberts. Building and Leveraging Information in Dynamic Environments: The Role of IT Infrastructure Flexibility as Enabler of Organizational Responsiveness and Competitive Advantage. *Information & Management* 47(7-8), 341-349, 2010.

50. Cantrell, S.R. New insights on the Impact of Outsourcing on Firm Value. *SAM Advanced Management Journal*. Forthcoming.
51. Carter, M., V. Grover, and J.B. Thatcher. The Emerging Role of CIO Technology Strategist. *MIS Quarterly Executive* 10(1), 19-29, 2011.
52. Carter, P., J.B. Thatcher, L.K. Marrett, and K. Chudoba. Post-Acceptance Intentions and Behaviors: An Empirical Investigation of Information Technology Use and Innovation. *Journal of End-User and Organizational Computing*. Forthcoming.
53. Chin, W.W., J.B. Thatcher, and R.T. Wright. Assessing Common Method Bias: A Latent Marker Approach. *MIS Quarterly*. Forthcoming.
54. Combs, J.G., D.J. Ketchen, T.R. Crooks, and P.L. Roth. Assessing Cumulative Evidence with "Macro" Research; Why Meta-Analysis Should be Preferred Over Vote Counting. *Journal of Management Studies*. Forthcoming.
55. Dinger, M., R. Klein, and J.B. Thatcher. Bundling Physical Products with Online Virtual Environments. *Drake Management Review*. Forthcoming.
56. Dinger, M., J.B. Thatcher, L. Stepina, and C. Craig. The Grass is Always Greener on the Other Side: A Test of Present and Alternative Job Utility on IT Professionals' Turnover. *IEEE Transactions on Engineering Management*. Forthcoming.
57. Duffy, M.K., K.L. Scott, J.S. Shaw, B.J. Tepper, and K. Aquino. Envy and ethical behavior at work: the mediating role of moral disengagement between worker envy and social undermining behavior. *Academy of Management Journal*. Forthcoming.
58. Gaimon, C., G.F. Ozkan, and K. Napoleon. Dynamic resource capabilities: Managing workforce knowledge with a technology upgrade. *Organization Science*. Forthcoming.
59. Gartner, W.B. and J. Liao. The effects of perceptions of risk, environmental uncertainty and growth aspirations on new venture creation success. *Small Business Economics*. Forthcoming.
60. Gartner, W.B. and L. Jainwen. The effects of perceptions of risk, environmental uncertainty and growth aspirations on new venture creation success. *Small Business Economics*. Forthcoming.
61. Gerow, J., V. Grover, N. Roberts, and J.B. Thatcher. The Diffusion of Second Generation Statistical Techniques in Information Systems Research from 1990-2008. *Journal of Information Technology Theory and Application* 11(4), Article 2, 2010.
62. Gerow, J., P. Galluch, and J.B. Thatcher. To Slack or Not to Slack: Internet Usage in the Classroom. *Journal of Information Technology Theory and Application* 11(3), Article 2, 2010.
63. Gianiodis, P.T., S.C. Ellis, and E. Secchi. Advancing a typology of open innovation strategies. *International Journal of Innovation Management* 14(4), 531-572, 2010.
64. Gibney, R., T.J. Zagenczyk, and M. Masters. Perceived Organizational Obstruction: An Initial Study. *Group & Organization Management* 34, 665-697, 2010.
65. Gibney, R., T.J. Zagenczyk, J.B. Fuller, K. Hester, and T. Caner. Social Exchange and Organizational Identification: The Differing Effects of Organizational Obstruction and Support. *Journal of Applied Social Psychology*, forthcoming.
66. Gray, J., A.V. Roth and M. Leiblein. Quality Risk in Offshore Manufacturing: Evidence from the Pharmaceutical Industry. *Journal of Operations Management*, 29, 737-752, 2011.
67. Grover, V. and R. Sabherwal. An Empirical Taxonomy of Political processes in Systems Development. *Information Systems Journal*, 20(5), 419-447, 2010.
68. Grover, V., K. Saeed, and W. Kettinger. Organizational Interventions and the Successful Implementation of Customer Relationship Management (CRM) System Projects. *Database: Advances in Information Systems*. Forthcoming.
69. Hora, M., H. Bapuji and A.V. Roth. Safety Hazard and Time to Recall: The Role of Recall Strategy, Product Defect Type and Supply Chain Player in the U.S. Toy Industry. *Journal of Operations Management*, 29, 766-777, 2011.

70. Huynh, N., K. Taaffe, **L.D. Fredendall**, R. Burris, A.K. Childers, J. Livingston, and T. Diller. The Use of a Mobile Application to Track Process Work Flow in Perioperative Services. *CIN: Computers, Informatics, Nursing* 29(6), 368-374, 2011. DOI: 10.1097/NCN.0b013e31820662ab.
71. **Klein, R.**, J. Wareham, and K. Cousins. Electronic Intermediary Functional Roles and Profitability. *Decision Sciences* 42(2), 309-337, 2011.
72. Kiazad, K., S.L.D. Restubog,, **T.J. Zagenczyk**, C. Kiewitz, and R.L. Tang. In Pursuit of Power: The Role of Authoritarian Leadership Style in the Relationship between Supervisors' Machiavellianism and Subordinates' Perceptions of Abusive Supervision. *Journal of Research in Personality* 44, 512-519, 2010.
73. G. Kim, B. Shin, and **Grover, V.** Investigating Two Contradictory Views of Formative Measurement in Information Systems Research. *MIS Quarterly* 34(2), 345-366, 2010.
74. Kristal, M., Huang, X., **A.V. Roth**. The Effect of an Ambidextrous Supply Chain Strategy on Combinative Competitive Capabilities and Business Performance. *Journal of Operations Management* 28 (6), 415-429, 2010.
75. Laohavichien, T., **L.D. Fredendall** and **R.S. Cantrell**. Transformational and Transactional Leadership's Influence on Quality Management Practices in the Context of an Emerging Economy. *International Journal of Operations & Production Management*. Forthcoming.
76. Lim, J., **V. Grover**, and **R. Purvis**. The Consumer Choice of E-Channels as a Purchasing Avenue: An Empirical Investigation of the Communicative Aspects of Information Quality. *IEEE Transactions in Engineering Management*. Forthcoming.
77. Loh, M.I., S.D. Restubog, and **T.J. Zagenczyk**. Consequences of Workplace Bullying on Employee Identification and Satisfaction among Australians and Singaporeans: Exploring the Moderating Role of Power-Distance. *Journal of Cross-Cultural Psychology* 41, 236-252, 2010.
78. Lu, C., **A.V. Roth** and E. Rabinovich. Antecedents and Consequences of Combinative Competitive Capabilities in Manufacturing. *International Journal of Operations and Production Management*, Forthcoming.
79. Masters, M., R. Gibney, **T.J. Zagenczyk**, and I. Shevchuk. Union Members' Usage of IT. *Industrial Relations* 49, 83-90, 2010.
80. May, R.C., **W.H. Stewart, Jr.**, S. Puffer, D. McCarthy, and D. Ledgerwood. Predictors of Individual Knowledge Acquisition Commitment in a Post-Soviet Setting. *Management International Review*. Forthcoming.
81. McKnight, D.H., M. Carter, **J.B. Thatcher**, and P. Clay. Trust in a Specific Technology: An Investigation of Its Components and Measures. *ACM Transactions on Management Information Systems* 2(2), 1-15, 2011.
82. A. Muthitacharoen, **V. Grover**, and P. Palvia. Building a Model of Preferred Technology: The Case of Channel Choices. *Decision Sciences*. Forthcoming.
83. Oliveira, P. and **A.V. Roth**. The Influence of Service Orientation on B2B e-Service Capabilities: An Empirical Investigation. *Production and Operations Management*. Forthcoming.
84. Oliveira, P. and **A.V. Roth**. Service Orientation: the Derivation of Underlying Constructs and Measures. *International Journal of Operations and Production Management*. Forthcoming.
85. S. Otim and **V. Grover**. E-Commerce: A Brand Name's Curse. *Electronic Markets* 20(2), 147-160, 2010.
86. Radhakrishnan, A., D. Hales, and **V. Sridharan**. Mapping the Critical Links between Supply Chain Evaluation System and Supply Chain Integration Sustainability: An Empirical Study. *International Journal of Applied Decision Sciences* 2(1), 44-65, 2011.
87. **Raman, R.** Evidence-based Medicine and Patient-centered Care: Cross-Disciplinary Challenges and Healthcare Information Technology-enabled Solutions. *The International Journal of Person-Centered Medicine*. Forthcoming.

88. Raman, R. and A. Bharadwaj. Knowledge and Agency-Based Performative Deviations in Practice Transfer Routines: The Case of Evidence-Based Medicine. *Organization Science*. Forthcoming.
89. N. Roberts and V. Grover. Investigating Firm's Customer Agility and Firm Performance: The Importance of Aligning Sense and Respond Capabilities. *Journal of Business Research*. Forthcoming.
90. G. Rong and V. Grover. Keeping Up-To-Date with Information Technology: Testing a Model of Technological Knowledge Renewal Effectiveness for IT Professionals. *Information and Management* 46 (7), 367-387, 2009.
91. Rosenzweig, E., T. Laseter, and A.V. Roth. Through the Service Operations Looking Glass: An Empirical Model of B2B e-Marketplace Failures. *Journal of Operations Management* 29 (1-2), 33-48, 2011.
92. Restubog, S.L.D., K.L. Scott, and T.J. Zagenczyk. When Distress Hits Home: The Effects of Contextual Factors and Psychological Distress in Predicting Employee Responses to Abusive Supervision. *Journal of Applied Psychology* 96, 713-729, 2011.
93. Restubog, S.L.D., T.J. Zagenczyk, and P. Bordia. When Employees Behave Badly: The Roles of Contract Importance and Workplace Familism in the Psychological Contract Dynamics. *Journal of Applied Social Psychology*. Forthcoming.
94. Restubog, S.L.D., T.J. Zagenczyk, P. Bordia, S. Bordia, and G.J. Chapman. Moderating Roles of Self-Control and Aggressive Work Culture in Predicting Responses to Psychological Contract Breach. *Journal of Management*. Forthcoming.
95. Roberts, N., P. Galluch, M. Dinger, and, V. Grover. Absorptive Capacity and Information Systems Research: Review, Synthesis, and Directions for Future Research. *MIS Quarterly*. Forthcoming.
96. Roth, A.V. and J. Shockley, A Multidisciplinary Design Model for New Service Offering Transfers and Internal Integration in Retail Chain Services. *MIS Review* 15(2), 1-33, 2010.
97. Roth, P.L., K.L. Purvis, and P. Bobko. A Meta-Analysis of Standardized Gender Group Differences in Job Performance for Field Studies. *Journal of Management*. Forthcoming.
98. Van Iddekinge, C., P.L. Roth, and D. Putka. Are You Interested? A Meta-Analysis of Criterion Related Validity of Interest Inventories. *Journal of Applied Psychology*. Forthcoming.
99. Roth, P.L., M.A. Buster, and J. Barnes-Farrell. Gender Differences in Work Samples Exams: The Importance of Self-Construal, Social Skills, and Writing Skills. *International Journal of Selection & Assessment* 18, 117-130, 2010.
100. Roth, P.L. Toward Better Meta-Analytic Matrices: How Input Values Can Affect Research Conclusions in Human Resource Management Simulations. *Personnel Psychology*. Forthcoming.
101. K. Saeed, M. Malhotra and V. Grover. Inter-Organizational System Usage and Supply Chain Integration: An Empirical Assessment. *Decision Sciences*. Forthcoming.
102. Siemsen, E., A.V. Roth and P. Oliveira. Common Method Bias in Regression Models with Curvilinear, Quadratic and Interaction Effects. *Organizational Research Methods* 13(3), 456-476, 2010.
103. Stewart, Jr., W.H. and R.C. May. A Profile of Resistance to Change: Individual Differences in Post-Soviet Organizations. *Journal of International Management Studies* 11(1), 63-74, 2011.
104. Tams, S. and V. Grover. The Effect of an IS Article's Structure on its Impact. *Communications of the Association of Information Systems (CAIS)* 27(1), 149-172, 2010.
105. Thatcher, J.B., H. McKnight, R. Arsal, E. Baker, and N. Roberts. The Role of Trust in Post-Adoption IT Exploration: An Empirical Examination of Knowledge Management Systems. *IEEE Transactions on Engineering Management* 58(1), 56-70, 2011.
106. Wyman, D., M. Seldin, and E. Worzala. A New Paradigm for Real Estate Valuation? *Journal of Property Investment and Finance* 29 (4/5), 2011.

107. Wyman, D. and S. Sperry. The Million Dollar View: A Study of Golf, Mountain And Lake Lots. *Appraisal Journal* 78 (2), 159-168, 2010.
108. Zagenczyk, T.J., R. Gibney, W.T. Few, and K.L. Scott. Social Exchange and Organizational Identification: The Mediating Effect of Perceived Organizational Support. *Journal of Labor Research*, 32, 254-281, 2011.
109. Zagenczyk, T.J. and A.J. Murrell. It is Better to Receive than to Give: Advice Network Effects on Job and Work-Unit Attachment. *Journal of Business and Psychology* 24, 139-152, 2010.
110. Zagenczyk, T.J., S.L.D. Restubog, K. Kiazad, C. Kiewitz, and R. Tang. Psychological Contracts as a Mediator of the Relationship between Machiavellianism and Employee Citizenship and Deviant Behaviors. *Journal of Management*. Forthcoming.
111. Zagenczyk, T.J., K. Scott, R. Gibney, A.J. Murrell, and J.B. Thatcher. Social Influence and POS: A Social Networks Approach. *Organizational Behavior and Human Decision Processes* 111, 127-138, 2010.
112. Zhu, J., J.D. Shaw, M.K. Duffy, K.L. Scott, H. Shih, and E. Susanto. A Contingency Model of Conflict and Team Effectiveness. *Journal of Applied Psychology* 96(2) 391-400, 2011.
113. J. Zimmer, R. Arsal, M. AlMarzouq and V. Grover. Investigating Online Information Disclosure: Effects of Information Relevance, Trust and Risk. *Information & Management* 47, 115-123, 2010.

#### **Department of Marketing**

114. Andrews, M.C., T.L. Baker, and T.G. Hunt. Values and Person-Organization Fit: Does Moral Intensity Strengthen Outcomes? *Leadership and Organizational Development Journal* 32(1), 5-19, 2011.
115. Baker, T.L., J.J. Cronin, Jr., and C.D. Hopkins. The Impact of Involvement on Key Service Relationships. *Journal of Services Marketing* 23(2), 115-124, 2011.
116. Baker, T.L. and S.A. Jones. The Inevitable Cue. *International Journal of Sport Marketing and Sponsorship*. Forthcoming.
117. Baker, T.L., T. Meyer, and J.C. Chebat. The Moderating Role of Culture on the Relationships between Felt Emotions, Displayed Emotion and Third Party Complaint Behaviors Following a Service Failure. *Journal of Business Research*. Forthcoming.
118. Baker, T.L. and J. Hawes. The Role of Salespeople in the Efficient Operation of the Marketing Channel. *Journal of Marketing Channels* 18(3), 165-169, 2011.
119. Baker, T.L. and T. Meyer. White Response to Potentially Discriminatory Actions in a Services Setting. *Psychology and Marketing* 28, 188-204, 2011.
120. Fisk, R., S.J. Grove, L. Harris, D. Keefe, K. Durant, R. Russell-Bennett, and J. Wirt. Customers Behaving Badly: A State of the Art Review, Research Agenda and Implications for Practitioners. *Journal of Services Marketing*. 24(6), 417-429, 2010.
121. Grove, S., M.J. Dorsch, and C.D. Hopkins, Assessing the Longitudinal Robustness of Spectators' Perceptions of the Functions of Sport: Implications for Sports Marketers, *Journal of Marketing Theory and Practice*. Forthcoming.
122. Hopkins, C.D., M.A. Raymond, and L. Carlson. Educating Students to Give Them a Sustainable Competitive Advantage in a Weak Job Market. *Journal of Marketing Education*. Forthcoming.
123. Kilbourne, W. and M. LaForge. Materialism and Its Relationship to Individual Values. *Psychology and Marketing* 27(8), 780-798, 2010.
124. Meyer, T. and T.L. Baker. The Influence of the Racial Mix of Other Customers on Black Consumer's Anger Following from a Plausibly Prejudicial Service Failure. *Journal of Marketing Theory and Practice* 18(4), 361-376, 2010.



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